

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: DHFL General Insurance Limited

IRDAI Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275



COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20	For Q3 2019-20		For Q3 2019-20
Commission paid													
Direct	10,681	-	1,120	2,304	3,424	2,255	9,326	-	-	-	15,005	25,686	
Add : Re-insurance Accepted	126	-	-	-	-	-	-	-	29	-	29	155	
Less : Commission on Re-insurance Ceded	(23,036)	-	(92)	(209)	(301)	(4,419)	(13,738)	-	-	(213)	(18,671)	(41,707)	
Net Commission	(12,229)	-	1,028	2,095	3,123	(2,164)	(4,412)	-	29	(213)	(3,637)	(15,866)	
Break-up of the expenses (Gross) incurred to procure business as per details below:													
Agents	-	-	-	-	-	-	-	-	-	-	-	-	
Brokers	-	-	1,161	1,538	2,699	-	93	-	-	-	2,792	2,792	
Corporate Agency	10,680	-	-	-	-	2,255	9,218	-	-	-	11,473	22,153	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	
Others (POS, Web Aggregator and MISP)	1	-	(41)	766	725	-	15	-	-	-	740	741	
TOTAL	10,681	-	1,120	2,304	3,424	2,255	9,326	-	-	-	15,005	25,686	

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	For Q3 2018-19	
Commission paid												
Direct	1,659	-	-	1	1	299	1,816	-	-	-	2,116	3,775
Add : Re-insurance Accepted	106	-	-	-	-	-	-	-	33	-	33	139
Less : Commission on Re-insurance Ceded	(75)	-	(20)	(96)	(116)	(554)	(4,231)	-	-	(8)	(4,909)	(4,984)
Net Commission	1,690	-	(20)	(95)	(115)	(255)	(2,415)	-	33	(8)	(2,760)	(1,070)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	1.00	1.00	-	-	-	-	-	1.00	1.00
Brokers	-	-	-	-	-	-	844	-	-	-	844	844
Corporate Agency	1,659	-	-	-	-	299	972	-	-	-	1,271	2,930
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	1,659	-	-	1	1	299	1,816	-	-	-	2,116	3,775

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Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	Upto Q3 2019-20	
Commission paid												
Direct	28,486	-	19,986	16,370	36,356	5,627	25,099	-	-	138	67,220	95,706
Add : Re-insurance Accepted	523	-	-	-	-	-	-	-	92	-	92	615
Less : Commission on Re-insurance Ceded	(61,768)	-	(1,024)	(1,687)	(2,711)	(11,108)	(37,806)	-	-	(368)	(51,993)	(1,13,761)
Net Commission	(32,759)	-	18,962	14,683	33,645	(5,481)	(12,707)	-	92	(230)	15,319	(17,440)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	8,376	12,050	20,426	1	1,401	-	-	138	21,966	21,966
Corporate Agency	28,479	-	-	-	-	5,626	23,651	-	-	-	29,277	57,756
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	7	-	11,610	4,320	15,930	-	47	-	-	-	15,977	15,984
TOTAL	28,486	-	19,986	16,370	36,356	5,627	25,099	-	-	138	67,220	95,706

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Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	Upto Q3 2018-19	
Commission paid												
Direct	1,48,958	-	-	1	1	31,241	1,19,825	-	-	-	1,51,067	3,00,025
Add : Re-insurance Accepted	298	-	-	-	-	-	-	-	61	-	61	359
Less : Commission on Re-insurance Ceded	(6,768)	-	(21)	(102)	(123)	(57,921)	(3,47,564)	-	(1,529)	(8)	(4,07,145)	(4,13,913)
Net Commission	1,42,488	-	(21)	(101)	(122)	(26,680)	(2,27,739)	-	(1,468)	(8)	(2,56,017)	(1,13,529)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	1	1	-	-	-	-	-	1	1
Brokers	-	-	-	-	-	-	3,145	-	-	-	3,145	3,145
Corporate Agency	1,48,958	-	-	-	-	31,241	1,16,680	-	-	-	1,47,921	2,96,879
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	1,48,958	-	-	1	1	31,241	1,19,825	-	-	-	1,51,067	3,00,025