

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: DHFL General Insurance Limited

IRDAI Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275



COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20		For Q2 2019-20
Commission paid													
Direct	9,829	-	10,737	8,238	18,975	1,875	7,607	-	-	-	-	28,457	38,286
Add : Re-insurance Accepted	208	-	-	-	-	-	-	-	24	-	-	24	232
Less : Commission on Re-insurance Ceded	(21,379)	-	(470)	(935)	(1,405)	(3,716)	(13,078)	-	-	(138)	(18,337)	(39,716)	(39,716)
Net Commission	(11,342)	-	10,267	7,303	17,570	(1,841)	(5,471)	-	24	(138)	10,144	(1,198)	
Break-up of the expenses (Gross) incurred to procure business as per details below:													
Agents	-	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	6,224	6,245	12,469	1	(3)	-	-	-	-	12,467	12,467
Corporate Agency	9,823	-	-	-	-	1,874	7,578	-	-	-	-	9,452	19,275
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	6	-	4,513	1,993	6,506	-	32	-	-	-	-	6,538	6,544
TOTAL	9,829	-	10,737	8,238	18,975	1,875	7,607	-	-	-	-	28,457	38,286

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19		For Q2 2018-19
Commission paid													
Direct	71,074	-	-	-	-	16,214	55,094	-	-	-	-	71,308	1,42,382
Add : Re-insurance Accepted	192	-	-	-	-	-	-	-	28	-	-	28	220
Less : Commission on Re-insurance Ceded	(3,229)	-	(1)	(4)	(5)	(30,070)	(1,56,519)	-	(1,529)	-	(1,88,123)	(1,91,352)	(1,91,352)
Net Commission	68,037	-	(1)	(4)	(5)	(13,856)	(1,01,425)	-	(1,501)	-	(1,16,787)	(48,750)	
Break-up of the expenses (Gross) incurred to procure business as per details below:													
Agents	-	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	-	-	-	-	2,239	-	-	-	-	2,239	2,239
Corporate Agency	71,074	-	-	-	-	16,214	52,855	-	-	-	-	69,069	1,40,143
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	71,074	-	-	-	-	16,214	55,094	-	-	-	-	71,308	1,42,382

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Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	
Commission paid												
Direct	17,805	-	18,866	14,066	32,932	3,372	15,773	-	-	138	52,215	70,020
Add : Re-insurance Accepted	397	-	-	-	-	-	-	-	63	-	63	460
Less : Commission on Re-insurance Ceded	(38,732)	-	(932)	(1,478)	(2,410)	(6,689)	(24,068)	-	-	(155)	(33,322)	(72,054)
Net Commission	(20,530)	-	17,934	12,588	30,522	(3,317)	(8,295)	-	63	(17)	18,956	(1,574)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	7,215	10,512	17,727	1	1,308	-	-	138	19,174	19,174
Corporate Agency	17,799	-	-	-	-	3,371	14,433	-	-	-	17,804	35,603
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	6	-	11,651	3,554	15,205	-	32	-	-	-	15,237	15,243
TOTAL	17,805	-	18,866	14,066	32,932	3,372	15,773	-	-	138	52,215	70,020

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Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	Upto Q2 2018-19	
Commission paid												
Direct	1,47,299	-	-	-	-	30,942	1,18,009	-	-	-	1,48,951	2,96,250
Add : Re-insurance Accepted	192	-	-	-	-	-	-	-	28	-	28	220
Less : Commission on Re-insurance Ceded	(6,693)	-	(1)	(6)	(7)	(57,367)	(3,43,333)	-	(1,529)	-	(4,02,236)	(4,08,929)
Net Commission	1,40,798	-	(1)	(6)	(7)	(26,425)	(2,25,324)	-	(1,501)	-	(2,53,257)	(1,12,459)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	-	-	-	-	2,301	-	-	-	2,301	2,301
Corporate Agency	1,47,299	-	-	-	-	30,942	1,15,708	-	-	-	1,46,650	2,93,949
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	1,47,299	-	-	-	-	30,942	1,18,009	-	-	-	1,48,951	2,96,250